



# Volume Purchase for Grantmakers

**THE GRANTSTATION VOLUME PURCHASE FOR GRANTMAKERS (VPG)** helps your grantees identify and secure additional funding beyond the grant awards you provide. This is a three-pronged program that will generate a definitive return on investment that you can share with your Board of Directors or grantmaking team.

This program enables foundations, corporate giving programs, governments, and other organizations with grantmaking programs a way to help provide grantees with a direct path toward sustainability.

VPG's three-pronged approach includes the following components:

- Each grantee receives a two-year Membership to GrantStation.
- GrantStation staff provides a customized web tour teaching your grantees how to best use this new resource.
- GrantStation conducts a pre-and post-survey with your grantees to determine the exact ROI.

By purchasing a block of annual GrantStation Memberships for your grantees at a deeply discounted price, you can provide them with the tools and resources necessary to pursue and secure additional grant awards.

With a GrantStation Membership, they can find new funding sources in our searchable databases, build strong grantseeking programs using our strategic planning tools, and learn to write powerful proposals from our step-by-step tutorials. Because GrantStation adheres to the highest funding research standards, your grantees will have access to the most accurate and timely grantseeking information available.

## **ADDITIONAL CUSTOMER SERVICE**

GrantStation offers free online videos and live monthly tours to familiarize Members with the valuable grantseeking and grant development resources that GrantStation offers. In addition, Member organizations that have specific questions about how to effectively use GrantStation resources are encouraged to email our staff at any time for in depth assistance.

## **VPG PARTICIPATION CRITERIA**

- There is a minimum purchase of ten two-year GrantStation Memberships.
- All GrantStation Memberships must run concurrently.
- There must be a specified 'start date' for the Memberships.
- Contact information for all organizations receiving Memberships must be submitted via Excel Spreadsheet (required fields include first and last name, email address, and organization name).



### **COSTS OF THE VPG PROGRAM**

A single Membership in GrantStation normally costs \$699 annually, or \$1,398 for two years. This program allows you to purchase a two-year GrantStation Membership for \$149, a savings of over \$1,200 per Membership. Purchasing the minimum requirement of ten two-year GrantStation Memberships would cost \$1,490, plus an annual program administration fee of \$1,250.

### **WOULD YOU LIKE TO LEARN MORE?**

Please contact [Ellen Mowrer, President and COO](#), GrantStation.com, Inc., or call 1.877.784.7268.